

**E4-E5 (CM)**

**Sancharsoft**

# AGENDA

---



- Sancharsoft overview
- Sancharsoft features
- Sancharsoft Reports

---

for BSNL internal circulation only

# Sancharsoft



- 
- Web based SIM Inventory Management Application for management of O&M and Sales & Distribution Channels.
  - Jointly designed and maintained by IT Cell Chennai Telephones and ITPC Hyderabad.
  - Hosted on Zonal WEB servers
  - Integrated to IN and HLR : all the activities related to SIM and RC are automated.
  - Mapped to work-flow (from procurement of SIM to Sale at Point of Sale).
- 

for BSNL internal circulation only

# Sancharsoft Installation



for BSNL internal circulation only

# Sancharsoft



- 
- Hosted with oracles 8i server at back end.
  - User access control.
  - Security features are in built.
  - All transactions can be traced.
  - Accessible on both CELLONE/Dotsoft network and MPLS networks.
  - Sales and MIS reports available at intranet WEB SITE for all the circles.

# Sancharsoft - Features



- On-line Procurement, allotment, distribution and sale .
- Enabling/Activation of SIM based on sale, CAF data.
- CAF monitoring : can provide alert through SMS.
- Reconciliation of sold inventory v/s stock.
- Integration of Franchise and commission calculation.
- Access to Franchisee for monitoring retailers
- Handling of Damaged/Lost RC and SIM inventory.
- Stock Reports to ensure availability of stores at POS.
- Performance report of CSR/CSC/SSA/franchises/DSA.

for BSNL internal circulation only

# Sancharsoft - Features



- 
- Performance of various marketing schemes and live reports
  - System is configured to send the **sale info to activation server**, and **CAF info to Billing server**.
  - System can be configured to accept IN info on SIM activation and deactivation.
  - Franchisee commission is computed based on actual activation.
  - Sancharsoft is modular: role based access control and rights.
  - Provide full functionality of Sales and Distribution Channel.
  - Access to franchisee can be provided through Broadband VPN.
-

# Sancharsoft - Modules

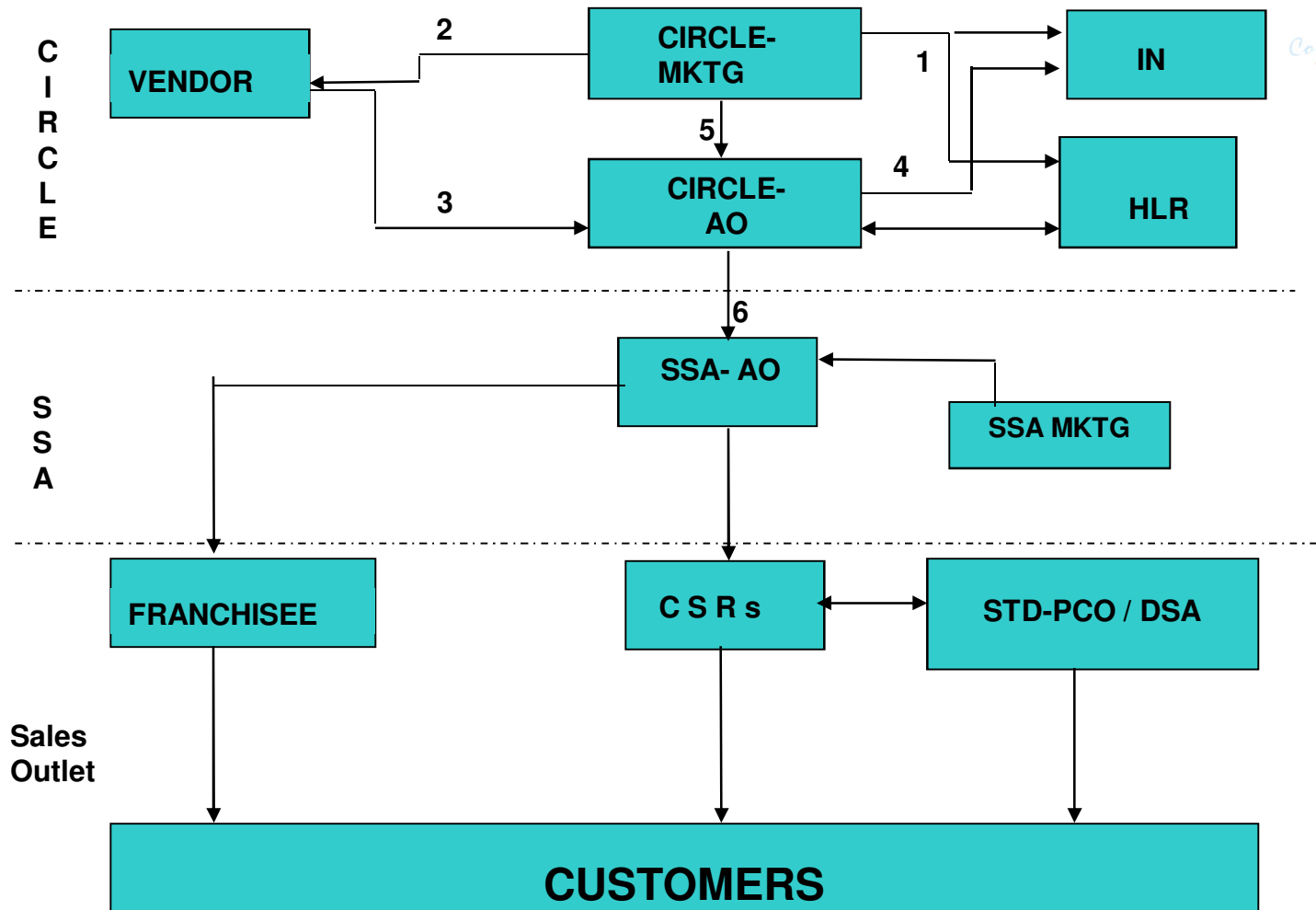


- 
- Plan and Product Additions
  - Prepaid SIM
  - Postpaid SIM
  - Dummy SIM cards
  - Data cards for GSM
  - GSM Vouchers Recharge/Top up/Validity
  - Sales Module, Invoice Cancellation & discount
  - CTOP Sales
  - EPIN Sales
  - Fixed line products (FLPP/CALL Now/Sancharnet/ITC)
  - Product Conversion
- 

for BSNL internal circulation only



## Workflow in Sancharsoft



- 1. Creation Order
- 2. Purchase Order
- 3. Deliver of Inventory

- 4. Enable/Pairing (Auth) Order
- 5. Allotment from MKTG
- 6. Allotment to SSA

# Login screen



## ***SANCHAR-SOFT*** ***INVENTORY MANAGEMENT SYSTEM***

[Latest Release](#) | [Archive](#)

Please Enter your user ID and Password below

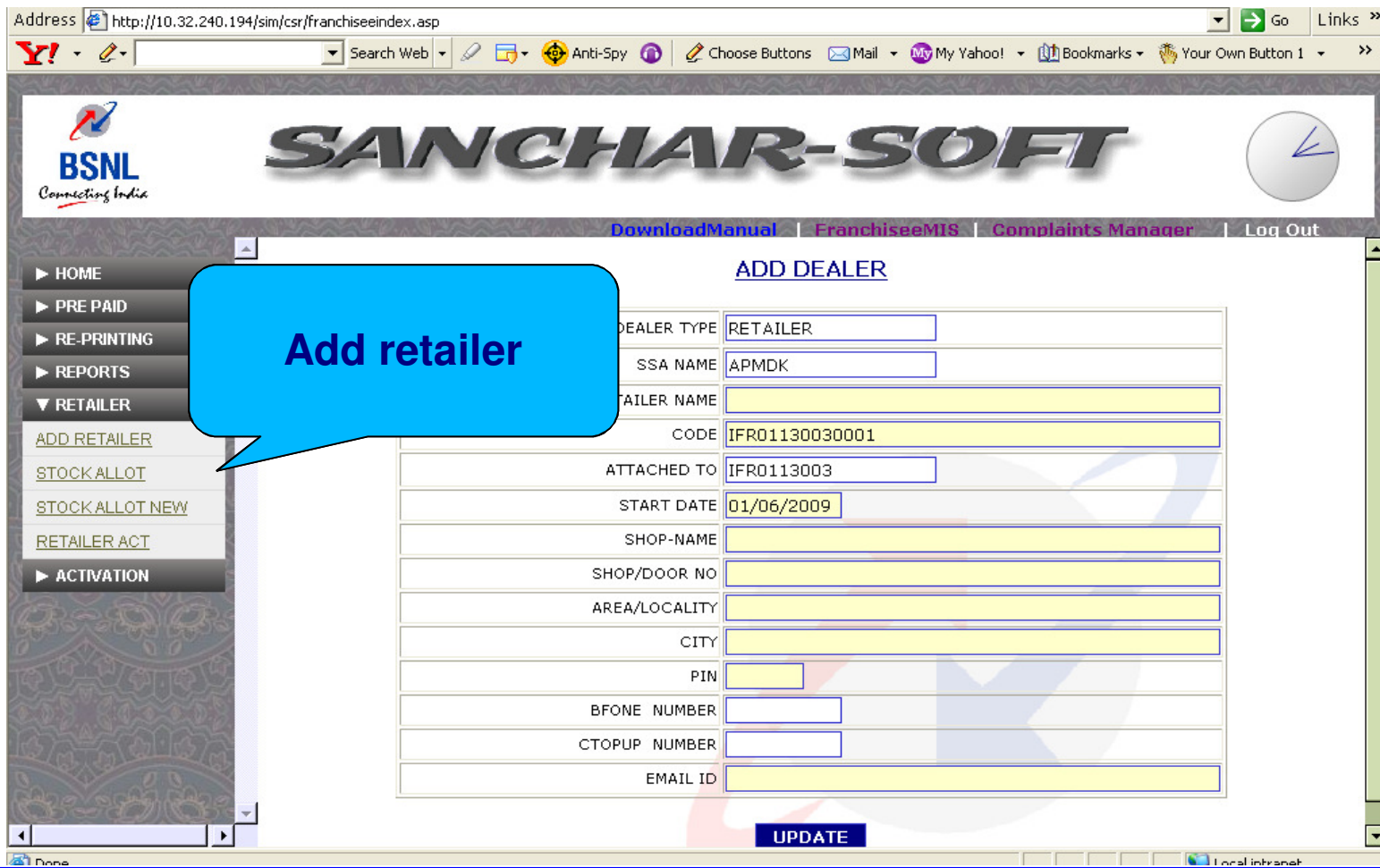
Username:

Password :

Log In

[HelpDesk](#)

for BSNL internal circulation only



Address <http://10.32.240.194/sim/csr/franchiseeindex.asp> Go Links

Search Web Anti-Spy Choose Buttons Mail My Yahoo! Bookmarks Your Own Button 1

**SANCHAR-SOFT**

DownloadManual | FranchiseeMIS | Complaints Manager | Log Out

► HOME  
► PRE PAID  
► RE-PRINTING  
► REPORTS  
▼ RETAILER  
  ADD RETAILER  
  STOCK ALLOT  
  STOCK ALLOT NEW  
  RETAILER ACT  
► ACTIVATION

### ADD DEALER

DEALER TYPE	RETAILER
SSA NAME	APMDK
DEALER NAME	
CODE	IFR01130030001
ATTACHED TO	IFR0113003
START DATE	01/06/2009
SHOP-NAME	
SHOP/DOOR NO	
AREA/LOCALITY	
CITY	
PIN	
BPHONE NUMBER	
CTOPUP NUMBER	
EMAIL ID	

**UPDATE**

for BSNL internal circulation only

## Allotted Report

### SIM/RECHARGE Sales :: APKNL (BETWEEN 01-May-2009 AND 02-Jun-2009)



NAME of Dealer	Dealer Type	RCC-1000	RCC-200	RCC-300	RCC-3000	RCC-500	TOPUP-100	TOPUP-500	RCC-2000	RCC-5000	TOPUP-200	TOPUP-50	POWERPACK-MIG-249	VENNELA MIG-199	GROSS Amount	Commission Amt	TDS Amount	T am (exc T
DHYANA PRIYA CELL POINT	Retailer	7	.	150	10	100	150	80	.	3	30	750	.	50	20	0	0	0
GUPTA	Retailer	7	.	150	10	100	150	80	.	3	30	750	.	50	20	0	0	0
HEMA TELELINKS	Retailer	7	.	150	10	100	150	80	.	3	30	750	.	50	20	0	0	0
CHEENNA TELECOM STD	Retailer	.	.	.	.	.	.	50	.	.	.	750	50	20	6	0	0	0
LAKHSMI VENKATESWARA	Retailer	5	5	50	2	50	70	50	.	5	200	500	.	.	10	0	0	0
LALITA MEDICALS	Retailer	5	.	200	5	200	500	.	1	15	200	1000	40	50	17	0	0	0
MA GIFT CORNER	Retailer	.	.	50	1	50	250	.	.	.	50	.	.	.	5	0	0	0
HANUMAN GENERAL STORES	Retailer	2	.	50	5	50	250	30	.	2	50	500	.	30	11	0	0	0
LAKSHMI MOBILES	Retailer	3	10	50	2	100	.	60	1	10	50	2000	30	50	14	0	0	0
JK CELL WORLD	Retailer	7	10	50	5	80	100	50	.	10	30	500	.	26	13	0	0	0
DURGA FANCY	Retailer	20	10	.	5	50	.	20	4	2	.	.	20	50	10	0	0	0
KMV TELELINKS	Retailer	3	.	.	.	50	70	50	.	5	50	650	100	50	10	0	0	0
MOBILE POINT	Retailer	2	25	100	2	100	.	50	.	5	150	500	20	.	12	0	0	0
ERANNA	Retailer	5	10	20	5	50	250	50	5	6	50	500	100	42	15	0	0	0
BANGLORE BAKERY	Retailer	25	.	.	2	.	.	.	.	.	.	500	20	.	5	0	0	0
HARI KRISHNA	Retailer	.	10	50	2	30	250	50	.	3	.	500	.	.	8	0	0	0
LAKSHMI NARSIMHA	Retailer	2	.	50	.	100	100	.	.	10	50	500	30	20	9	0	0	0
GK GIFT CENTRE	Retailer	5	.	30	1	30	250	70	1	.	50	500	10	.	11	0	0	0
MANJUNATHA STATIONERY	Retailer	.	.	100	.	.	.	.	.	5	.	1000	.	.	5	0	0	0
GOVINDARAJULU	Retailer	3	.	30	3	30	250	.	.	5	30	.	50	.	9	0	0	0
GAYATRI	Retailer	2	5	50	10	50	250	.	.	.	100	500	50	50	11	0	0	0
K P MORI ES	Retailer	20	.	150	3	50	100	.	.	5	50	.	50	.	10	0	0	0

**Monitoring  
Retailer Activity  
(by Franchisee)**

- ▶ HOME
- ▶ PRE PAID
- ▶ RE-PRINTING
- ▼ REPORTS
  - [Reports](#)
  - [STOCK PREPAID](#)
  - [Retailer Allot](#)
  - [Retailer Allot\(Amount\)](#)
  - [DE/CAF PENDING](#)
- ▶ RETAILER
- ▶ ACTIVATION

**SMS ACTIVATION / DATA ENTRY / CAF SUB...**

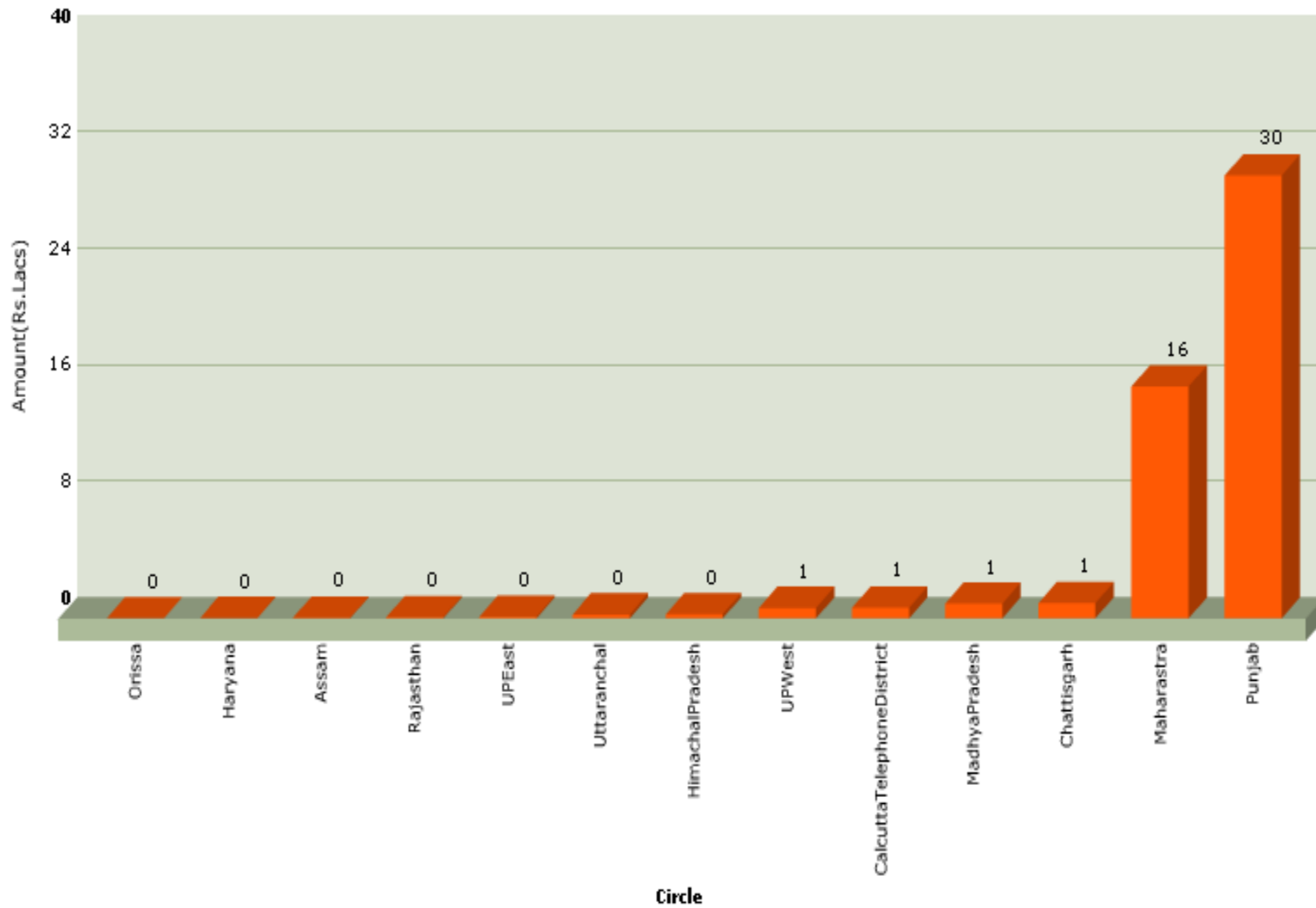
FROM DATE	TO DATE	SSA
<input type="text" value="01-May-2009"/>	<input type="text" value="30-May-2009"/>	APVM
CHANNEL <input type="text" value="FRANCHISEE"/>	Group By <input type="radio"/> SSA WISE	<input type="button" value="Get Report"/>
	<input checked="" type="radio"/> POS WISE	

Date between 01-May-2009 and 30-May-2009

SL. NO.	NAME	DATE	SSA	SMS ACT	DATA ACT(*)	DATA ENTRY (**)	PENDING DATA ENTRY	FC ACT	CAF RCVD
1	NADH AGENCIES-VM [F]	14/05/2009	VISAKHAPATNAM	0	7	0	0	0	7
2	NADH AGENCIES-VM [F]	12/05/2009	VISAKHAPATNAM	0	5	0	0	0	5
3	NADH AGENCIES-VM [F]	08/05/2009	VISAKHAPATNAM	0	3	0	0	0	3
4	NADH AGENCIES-VM [F]	07/05/2009	VISAKHAPATNAM	0	7	0	0	0	6

for BSNL internal circulation only

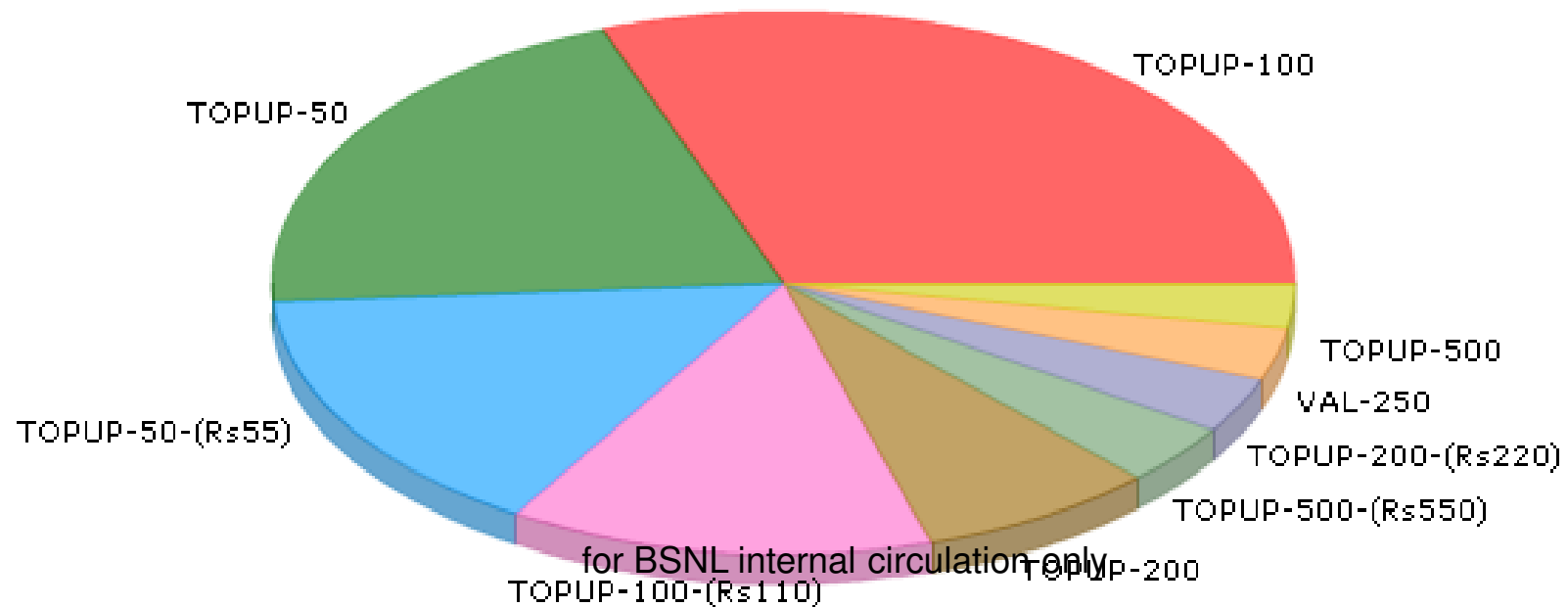
BSNL COUNTER Recharge Sales of ALL Circles during 28-Dec-2010 and 26-Jan-2011



# PLAN-WISE SALES ANALYSIS

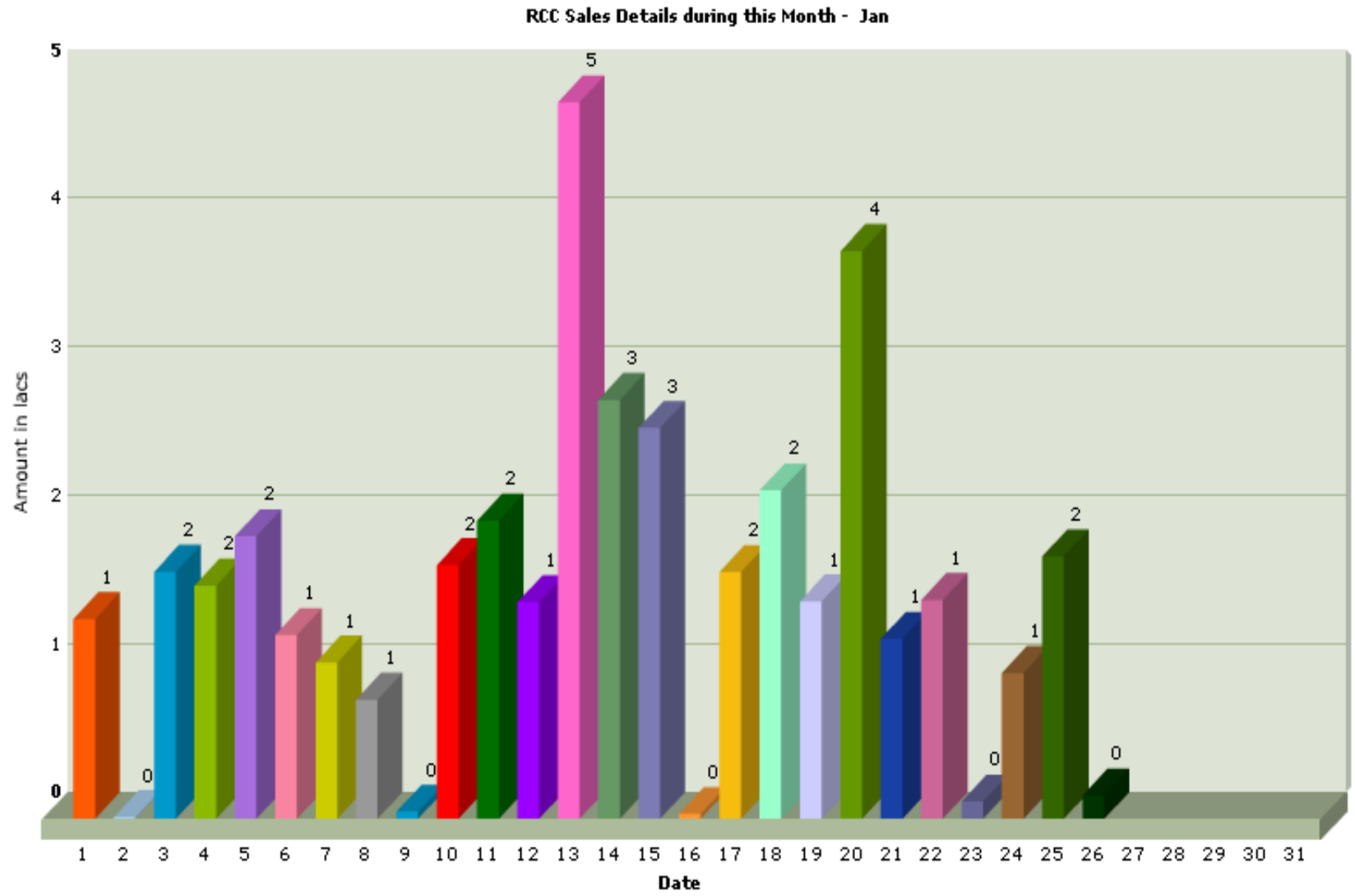


Recharge Voucher Plan wise Sales of all -Circle(s) during 28-Dec-2010 and 26-Jan-2011 at CSC



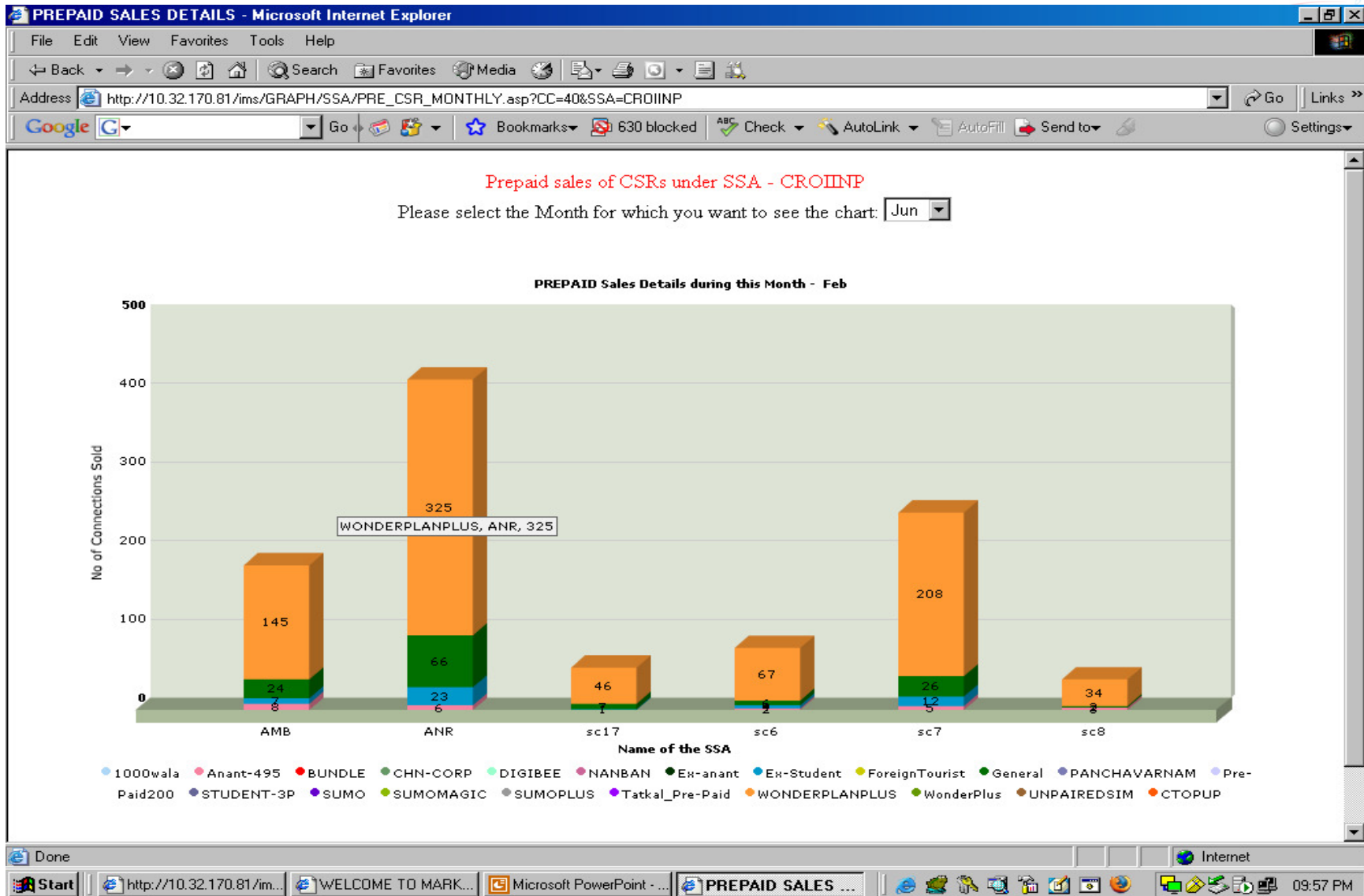
Circle Select

Please select the Month for which you want to see the chart:

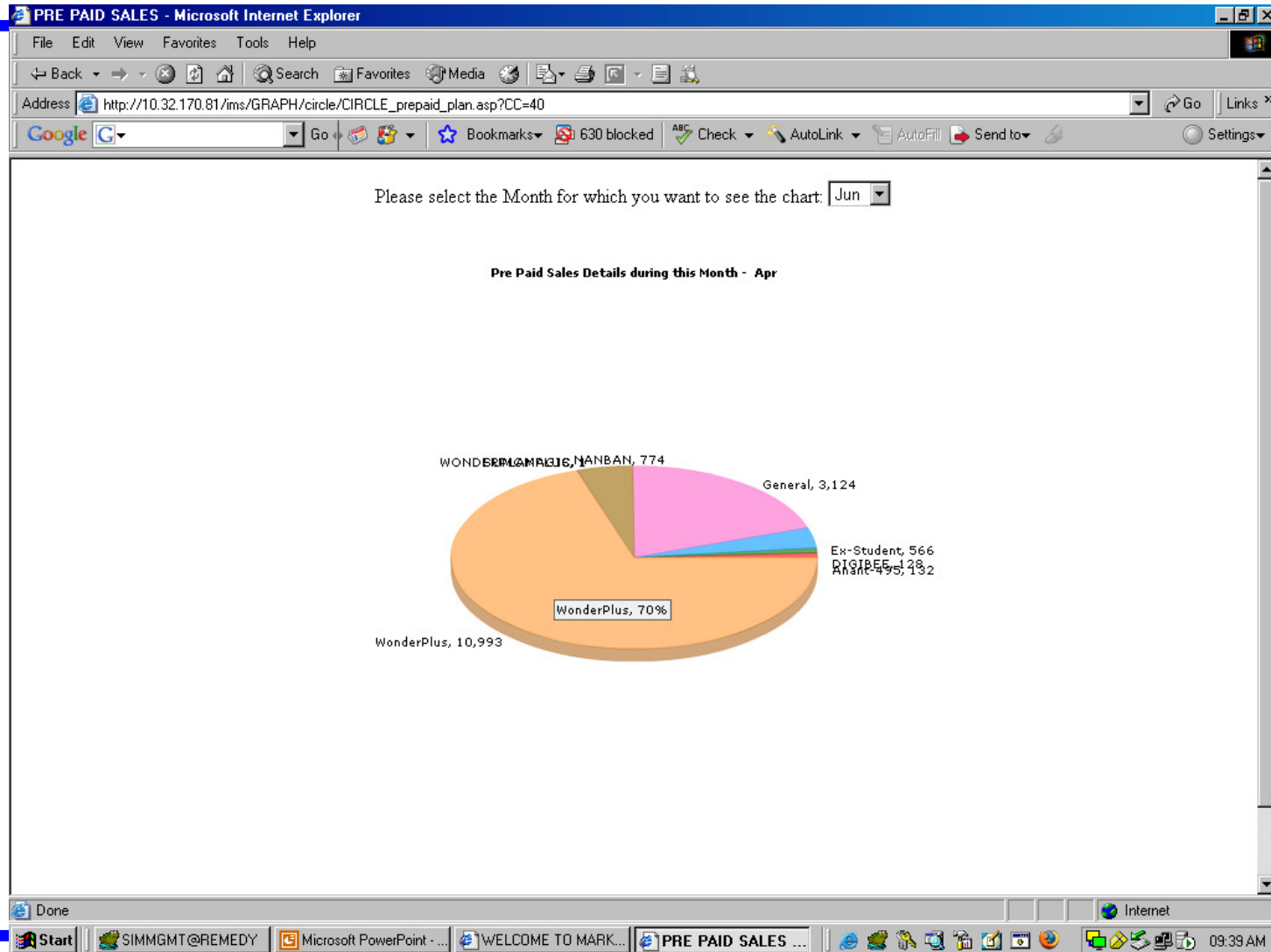




# CSR WISE SALES ANALYSIS



# PLAN-WISE SALES ANALYSIS



for BSNL internal circulation only



for BSNL internal circulation only